

GETTING STARTED RIGHT

Get Paid and Get Promoted

1. YOUR "WHY"

If you had all the time and money you needed, how would your life change? Write down your dreams for the life you want to create. Also, what's ONE goal we can help you accomplish RIGHT NOW?

2. CREATE YOUR LIST*

Your contact list is the foundation of your business. Write down EVERYONE you know; don't pre-judge anyone. Start with your Top 10 right now and continue making your list on additional pages as needed.

	Name	Phone	Background	Tool	Follow up	3-Way	Live Event
1.*	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2.*	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3.*	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4.	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5.	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6.	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7.	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8.	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9.	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
10.	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

3rd Party Tools: PBR PCC DVD WS = Website MAG = Magazine SC = Sizzle Call SD = Sit Down LDP = Long Distance Package

*Who are the 3 people you want to benefit the most? List them first. Make sure you contact these people with the help of your support team.

3. THE EXPOSURE PROCESS

The exposure process is important; make sure your support team shows you how to do it correctly.



4. LAUNCH YOUR BUSINESS

Schedule your **PBR** and **PCC** with your support team.

PBR Private Business Reception
 1st Date: _____ Time: _____ Expert: _____
 2nd Date: _____ Time: _____ Expert: _____

PCC Private Conference Call
 DATE: _____ TIME: _____ EXPERT: _____

Your First Goal
RECRUIT 1
 When you recruit your first Associate, you get paid and promoted!

5. YOUR SUPPORT TEAM

These Associates are paid to help you:

Director 25/50 _____
 Name Phone

Executive Director _____
 Name Phone



6. GET PLUGGED IN

Business Briefing _____
 Day / Time Address

Core Training _____
 Day / Time Address

Conference Calls → **Success Team Call:** Mon. 10pm(e) 605-475-4488 pin 383522#
Team Training Call: Wed. 9:30pm(e) 605-475-4488 pin 383522#

Personal Development
 Start with Jim Rohn's Building Your Network Marketing Business CD
 Team Training site: www.pplsuccessteam.com

Most Importantly-USE YOUR MEMBERSHIP

First way I'm going to use my membership: _____ Date Completed: _____