

PPL Associate – Goal Planning Worksheet

Month of _____

*REVIEW BOTH YOUR PREVIOUS MONTH'S ACTIVITIES AND RESULTS.
WHAT DID YOU LEARN?*

1. How many business [deposit] days in the month? _____
2. My desired **goals/outcomes/effects** for the new month of _____:

Personal Counters _____	Team Counters _____
Personal Recruits _____	Team Recruits _____
Rank Advance _____	Player's Club pts. _____
Income: Personal _____	Overrides _____ Bonus _____ Total _____

3. **Showing Up** is my 1st key to success. My showing up goals:
 - _____ Monday night team call. 10:00 p.m. EST
 - _____ Wednesday night: 9:00 EST [recruiting webinar], 9:30 [1st Step training]
 - _____ Weekly briefing. This is absolutely essential
 - _____ Weekly training.
 - _____ Monthly regional event
 - _____ Corporate event
4. **Activity** is my 2nd key to success. My activity goals:
 - _____ Daily exposures/tools out. 2 per day standard
 - _____ One long distance package [LDP] per week. Tuesday is LDP day
 - _____ Sit-downs and PBRs
 - _____ Autoship. Join the tools autoship program-either solo or with someone
5. **Personal Development** is my 3rd key to success. My PD goals:
 - _____ Read 10 pages of a nourishing book each day [preferably in the a.m.]
 - _____ Supplemental CDs/DVDs, or other personal development material.
6. **Building my calendar** is essential to my success. I have filled in my calendar with important events—including conference calls. I have shared these with my loved ones..
7. **My primary benefits** from achieving my outcome goals and how I feel:

Name _____ Date _____