

ED Training Program

Intention - What do you want? Are you sure? State it clearly and with emotion.

Commitment - Doing the thing you said you would do long after the mood you said it in has left you!

Personal Development -

"Work harder on yourself than you do on your business."

"It's not what we have in life, it's who we become in the process."

Image - Professional NYSE Co. representative

Act as if you are an Executive Director/Top Producer now!

Team - If you help enough people get what they want, you will have everything

you want in life!

How many Sr. Associates will you develop this year?

Workout Partner - A partner who will hold you accountable, and where both of you hold high regard and mutual respect for each other.

Action Plan - Goals, daily/weekly/monthly activities, plan-do-review process.

Tools:

Team Calls Mon. (10:00pm EST) Wed. (9:30 pm EST)
Mon. Corporate Leadership Call 11:00 am EST

Website www.pplsuccesteam.com
(Profiles of Success available on team website)

Webinars www.ppllive.biz/schedule (List of active weekly webinars)
www.ppllive.list (Library of videos, audios, etc)
www.pploverview.biz/us (On demand business briefing)

Special ED by OKC Weekly Coaching Call
Mon. 10:40 pm EST 712-432-7533 pin
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